

# COMPETITIVE FOODS AUSTRALIA PTY LIMITED

Incorporated in Queensland A.C.N. 010 542 908

---

Level 13, 100 William Street, Sydney, N.S.W. 2011 P.O. Box 558, Potts Pt., N.S.W. 1335  
Telephone: (02) 9356 4522. Fax: (02) 9356 3147 Email: compfoods@cfal.com.au

XDX Australia Pty Ltd  
3 Beatty Street,  
Balgowlah Heights, NSW, 2093

17<sup>th</sup> October, 2012

Dear Jamie,

As you know XDX was first introduced to us three years ago when we were experiencing issues with a substantial amount of ice on the racks, walls and floors of our Minchinbury Hungry Jacks restaurant. At the time you claim was that XDX would reduce and/or eliminate entirely ice issues in cool rooms and freezers.

We were delighted when after 3 months of effort trying to eliminate the ice and spending a lot of money on call backs with technicians, XDX cleared up our ice issue within 48 hours and that this problem has not reoccurred in that restaurant. This was a significant OH&S issue and a constant distraction for our restaurant crew.

We were so impressed by this outcome that we moved to a broader trial of the XDX technology in both our Melton Victoria and Loganholme Queensland stores where XDX was retrofitted to both air conditioning and refrigeration systems. At that time your advice was that eliminating ice was a secondary benefit of XDX and that the primary benefits are a reduction in power usage of +15% and significant increases in equipment efficiency. The Melton and Loganholme trials resulted in average reduction in kWh of between 15% and 18% on the refrigeration systems, and 20% to 29% reductions in kWh for the air conditioning systems. As a result of this second trial we retrofitted all the suitable corporate stores in Queensland, South Australia and Western Australia.

Our current energy bills from the test stores demonstrate XDX is saving us money on our systems and improving the capacity of some undersized units.

We are now considering retrofitting XDX in our remaining corporate stores and encouraging our franchisee's to embrace this unique technology.

We appreciate the support you and your company have given Hungry Jacks and I have no issue with commending your XDX technology to any company which operates suitable equipment.

All the Best,



Ian Parker  
Group General Manager